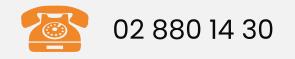


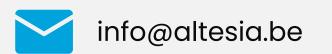


ARTIFICIAL INTELLIGENCE FOR PROCUREMENT

January - 2025









Training overview

Objectives

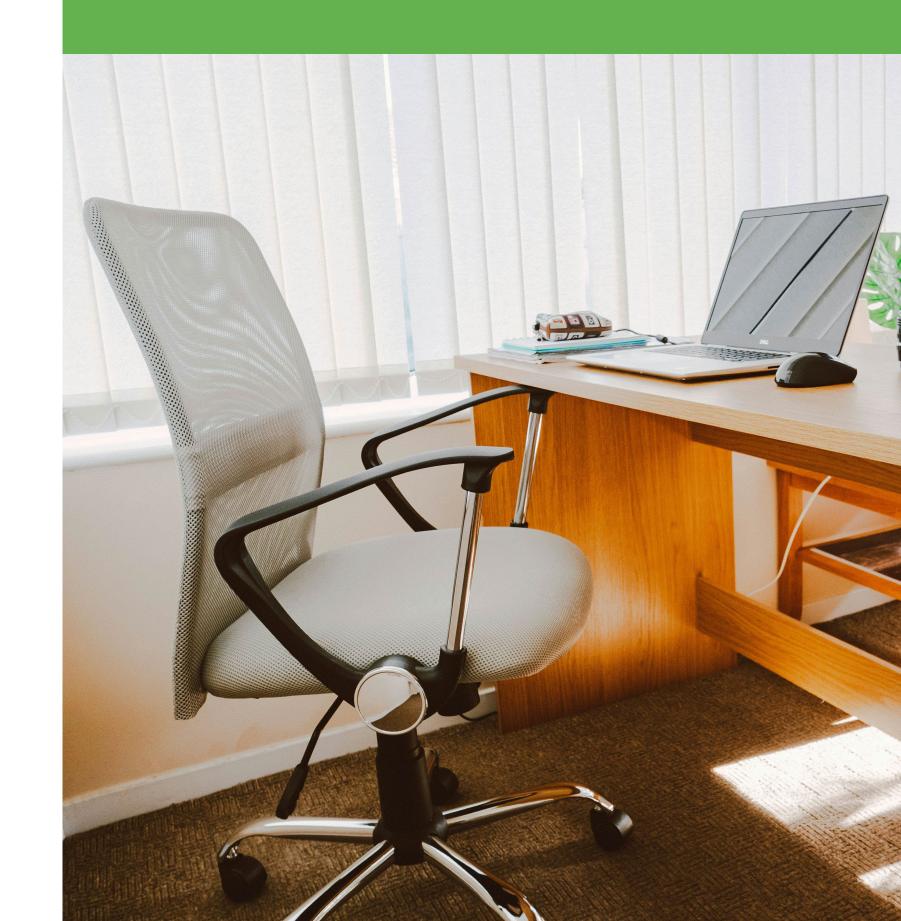
- Explore the benefits & risks of AI to enhance efficiency in various aspects of the Procurement department
- Become an augmented Buyer: enhance your productivity and decision-making capabilities

Target audience

- Procurement professionals
- Supply Chain professionals
- Management of companies handling Procurement issues

Duration

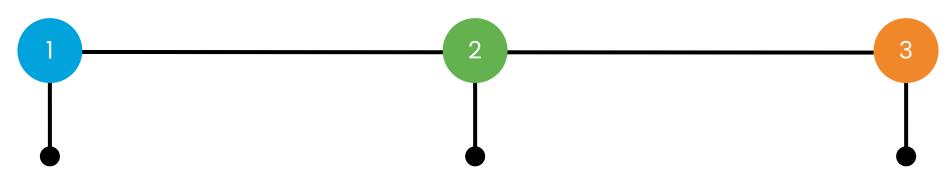
• 8 hours





Program

The program consists of
7 modules, each of them
supported by practical
exercises that will enable
participants to understand
and master the latest Al
tools and how to use them
to manage daily tasks in
an efficient Al-supported
way



Introduction to AI in Procurement

Understanding needs with AI

Assisted Procurement strategy

- What is generative Al
- Al regulatory bodies in Europe
- How does Al fit into Procurement?
- Impact of AI on Procurement
- ID and analyze needs using AI
- Stakeholder suggestions
- Service Level Agreement
- Preparation and assisted creation of specifications, ACDE matrix
- Assisted mapping and categorization
- The 5 enhanced matrices
- Assistance in prioritizing Procurement levers



Program



Sourcing and enhanced RFX

- Identifying suppliers via AI
- · Accelerate the tendering process
- · Analysis of responses and optimization of supplier selection

Negotiation of tomorrow

- Understand how AI will transform Contractual performance and supplier negotiations
- Explore tips to improve negotiation results

Smart Contracts and SRM

- proactive anomaly identification
- Detection and assessment of purchasing risks
- · Use AI for communication, monitoring and performance analysis
- Challenge your existing KPIs

Optimizing purchase requisitions

- · Prioritization and monitoring of RFQs and supplier responses
- · Risk identification and alert system
- Overview of future order management via Al Agents

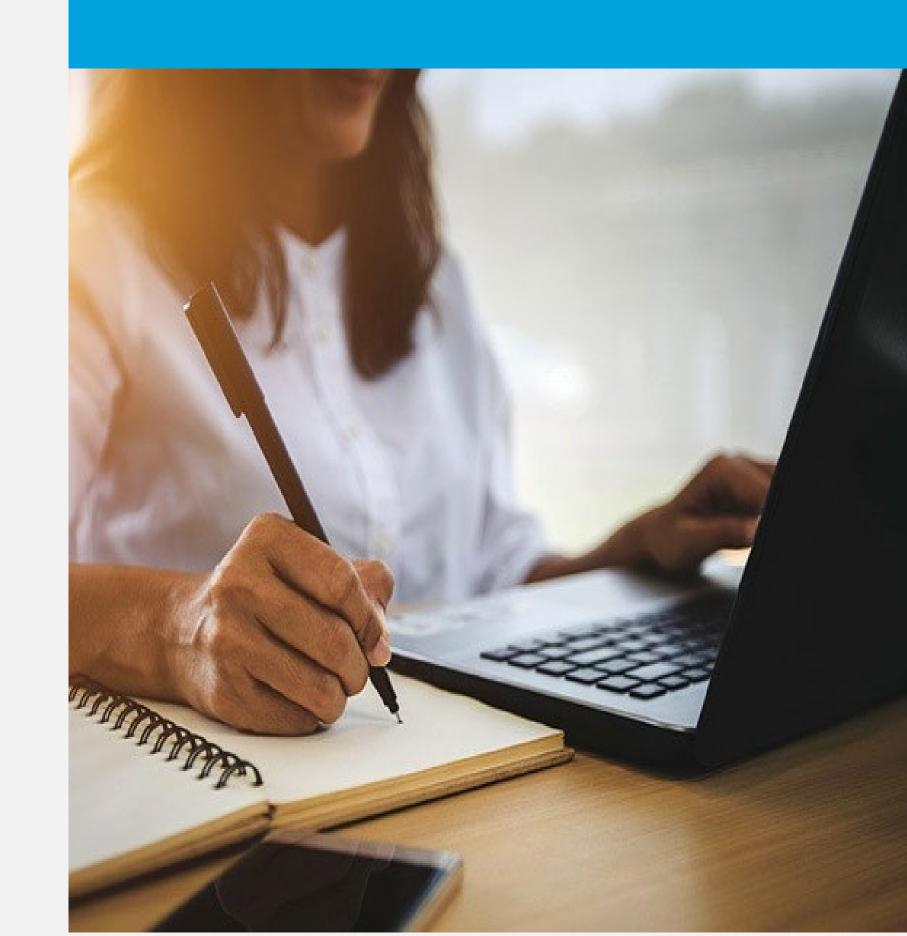


Training objectives

- Foundational knowledge: gain a solid understanding of Al's role in Procurement
- Practical application: learn to use GenAI to enhance your daily work and free up time for more important tasks
- Management: explore Al-driven techniques for enhancing your processes and reporting capabilities

Additionally, you receive

- A detailed checklist to guide participants in creating effective prompts for their needs
- 10 types of prompts applicable in different scenarios (all professions combined)





Our trainers



Dylan MARTIN Consultant

7+ years' experience, including 2 years in the United States, in Procurement & Supply Chain in the aeronautical, nautical and pharmaceutical sectors.

Dylan holds a Master's degree in Purchasing and Supply Chain Management from Toulouse Business School (France)



Marcos Viale-Rigo Partner Procurement

Strategic Consultant with 20+ years of experience in Procurement, & Supply Chain throughout the aerospace, construction, energy, FMCG, food, nuclear, pharma & railway industries.

Marcos holds a Bachelor degree in Business Administration and a Master's Degree in Business Information Management from VUB.



Contact us



ALTESIA offers consulting & interim management in Finance, Procurement, HR and Tax & Accounting. We provide timesaving, informed solutions through flexible staffing solutions, advisory projects and trainings. Our skilled professionals deliver quality results on time with a structured & collaborative approach.



+ 32 2 880 14 30



www.altesia.be



info@altesia.be



Rue François Dubois 2, 1310 La Hulpe



Nicolas Bègue
Partner
n.begue@altesia.be



Hugo Costes

Business Advisor
hugo.costes@altesia.be

